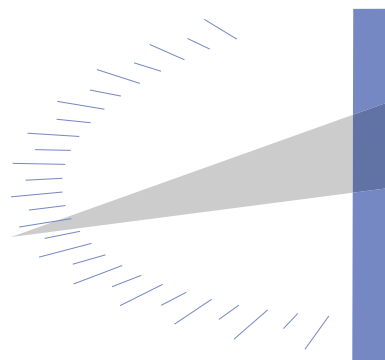


Patty Winter

I tell stories that get results.

Development writer for grant proposals and communications materials that both engage and educate readers. Extensive experience writing diverse materials for a wide range of audiences.



PROFESSIONAL ATTRIBUTES

Strong narrative ability	Proficient at telling evocative stories while never losing sight of key messages and vital facts
Multifaceted perspective	Comprehensive vision of an entire project, plus a keen eye for details
Quick grasp of new information	Strong reputation for coming up to speed quickly on new programs and services
Initiative	Demonstrated self-motivation and independent problem-solving
Fast, clean copy	On-time delivery of well-edited copy that adheres carefully to your organization's voice and terminology

PARTIAL CAPABILITIES LIST

- Grant proposals
 - Foundation
 - Corporate
 - Governmental (city/county)
- Stewardship reports
- Web content
- Newsletters
- Brochures and flyers
- Media releases and PSAs
- Presentation and video scripts

REPRESENTATIVE PROJECTS

- Foundation, corporate, and governmental grant proposals for Community Services Agency, Second Harvest Food Bank, and The Health Trust
- Press releases and PSAs for Shady Shakespeare Theatre Company
- Website copy and navigation structure for Breast Cancer Connections
- Key messaging for Community Services Agency
- Annual report for Kidpower Teenpower Fullpower International
- Project Walk booklet and e-newsletter articles for The Yosemite Fund

Samples available at www.wintertime.com/nonprofit

EDUCATION & PROFESSIONAL AFFILIATIONS

BA in Broadcast Communications from San Francisco State University
Principles & Techniques of Fundraising, Indiana University Center on Philanthropy
Member, Association of Fundraising Professionals—Silicon Valley Chapter